

### Pistachios:

#### Total TEU/FEU:

The numerator represents the total number of 20-foot equivalent unit (TEU) shipped, by all carriers, during January, 2005. The denominator represents the total number of TEU shipped, b carriers, throughout the 2004 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, January, 2005.

#### Market Share-January:

Each carrier's current market share is based on the number of containers shipped during January, 2005. Source: PIERS, January, 2005.

#### Market Share-CY 2005:

Each carrier's market share is based on the total number of containers shipped throughout the 2004 calendar year. Source: PIERS, 2004.

#### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line", "The Shipping Guide on the Web", and individual shipping line websites.

#### Ocean Rates:

Ocean rates are applicable for March 31, 2005. Rates are per 20-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Ide through the Descartes on-line rate tariff, PLUS Tariff retrieval systems, eztariff rate retrieval system, and individual shipping line websites.

#### Container Rate:

Container rates for Pistachios are quoted on full, 17.5 KT per 20-foot dry containers unless otherwise noted.

#### **Definitions:**

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

Chassis = Chassis Surcharge

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, April Taylor, and Camia Lane of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Taylor on (202) 690-1326, or Lane on (202) 720-9801 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

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L.A./L.B./Oakland Ports To Hong Kong

**Pistachios** 

Monthly Market Share For: January 2005

Month\Year: 24.0 \ 24.0

Carrier 24.0 (2	Market Share	Market Share CY	Transit Time in Days	Ocean Rate								
					<b>BAF</b>	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Hyundai	33%	33%	17									
MOL	25%	25%	13									
NYK Line	25%	25%	13									
Hapag-Lloyd	8%	8%	13	\$973	\$256	\$40						\$1,269
Norasia	8%	8%	18	\$550	\$184							\$734
									$\boldsymbol{A}$	verage Conta	iner Rate	\$1,002

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L.A./L.B./Oakland Ports To Singapore

Pistachios

Monthly Market Share For: January 2005

Month\Year: 0.0 \ 0.0

Month Car. C.C (C.C		Market	Transit				Surch	arges:				
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
OOCL	100%	100%	17	\$1,652	\$256	\$40 10%						\$2,113

Average Container Rate

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L.A./L.B./Oakland Ports To Tokyo, Japan

Pistachios

Monthly Market Share For: January 2005

Month\Year: 8.0 \ 8.0

Carrier	Market Share	Market Share CY	Transit Time in Days										
				Ocean Rate	<b>BAF</b>	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Hapag-Lloyd	63%	63%	10	\$1,058	\$320	\$40	50%	\$520					\$2,467
Yang Ming	25%	25%	10	\$2,300 24	\$320	\$40							\$2,660
Hyundai	13%	13%	12										
										A	lverage Conta	ainer Rate	\$2,522

24 Rate is based on a 40 foot container, not a 20 foot container.

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